

## Standard for Providing Executive Protection Frequently Asked Questions

1. **What is the American National Standards Institute (ANSI)?** [ANSI.com](http://ANSI.com)
  - a. The American National Standards Institute (ANSI) is a private, non-profit organization that administers and coordinates the U.S. voluntary Standards and Conformity Assessment System. Founded in 1918, the Institute works in close collaboration with stakeholders from industry and government to identify and develop Standards- and conformance-based solutions to national and global priorities.
  
2. **What is the difference between what the BEPP is doing and what the ASIS Executive Protection Community Steering Committee is doing?**
  - a. The ASIS Executive Protection Community Steering Committee is working on what they deem to be a “Best Practices” document. While they may have intentions of creating a Standard or Guideline, they did not file an application with ANSI-PINS (Project Initiation Notification System). Therefore, while ASIS may have considered developing a Standard or Guideline, they did not take the action needed to do so.
  - b. The project the BEPP has put in motion is an ANSI Standard. ANSI requires strict inclusion of industry professionals to develop, edit, and vote in agreement of a document before submitting it to ANSI for approval.
  
3. **Can there be two ANSI Standards?**
  - a. ANSI rarely, if ever, allows for the creation of competing Standards. Since the Board of Executive Protection Professionals has formally submitted its intention with ANSI on the PINS portal, this excludes others from filing to create a similar or competing Standard.
  - b. However, that as part of the ANSI process we intend to work with a broad range of stakeholders (Including ASIS and other industry professionals) to have a proper consensus of the document to be submitted to ANSI for final approval.
  
4. **What makes the BEPP document a Standard?**
  - a. The BEPP is the managing body for this process. The array of contributions by industry professionals who participate in developing this document is what renders it eligible to become an ANSI National Standard.

- 5. What is the benefit of creating the “Standard for Providing Executive Protection”?**
- a. Having a Standard provides multiple benefits, which include but are not limited to:
    - i. Commonality and standardizing terms;
    - ii. Creates continuity in the industry;
    - iii. Standardized knowledge base for reference;
    - iv. Creates a verifiable source for EP training;
    - v. Increased client confidence in the expertise of the individual charged with their protection;
    - vi. Reduce negative public contacts due to a more comprehensive understanding of the profession.
- 6. Can anyone join in on this process?**
- a. The BEPP welcomes all Executive Protection Professionals to participate and work with the BEPP on this monumental task. We also include other Stakeholders who have direct interaction with Executive Protection services. We have two opportunities for individuals to join the process.
    - i. The Technical Committee is comprised of seasoned industry professionals responsible for developing new or revised language for Standards developed by BEPP. This Committee will also approve or reject recommendations made by the Working Group. The BEPP Technical Committee is the consensus body and will follow the voting procedures
    - ii. The Working Group is comprised of industry professionals who make recommendations to the Technical Committee for final consideration, revision, and approval. Technical Committee Members may also be part of the Working Group.
- 7. How do I get involved?**
- a. Please fill out the application on our website located at [BEPP Online Application](#)
  - b. Once an application has been submitted, email a current resume in PDF format to [info@ep-board.org](mailto:info@ep-board.org)
  - c. Application acceptance will close on December 15<sup>th</sup>, 2021, and all applicants will be notified via email of the BEPP decision.
- 8. How are individuals selected for the Technical Committee and or Working Group?**

- a. ANSI requires the BEPP to have balance. Therefore, the BEPP will make selection decisions based on experience, training, background and ensure the consensus committee does not have more than 1/3 of any interest category.
- b. BEPP Commission and its Committees, Subcommittees, and Work Groups shall be classified as Producer, User, Specific Subject Matter Expert, or General Interest.
  - i. **Producer** - An Individual who currently works in the Executive Protection industry. This person performs close protection for high-net-worth individuals, government officials, celebrities, business executives, foreign diplomats, and others who require specialized personal protection.
  - ii. **User** - An individual who owns or works for an organization that supplies "Producers" to their organizations' clients or individuals themselves.
  - iii. **Specific Subject Matter Expert** - An individual whose specific experience, certifications, and training are an asset to the Executive Protection standard. These individuals generally have critical input when it comes to safety. As an example, we have a doctor and paramedic as part of the Commission. We also have a driving expert and an unmanned vehicle operations expert. These members are experts on aspects of individual and public safety.
  - iv. **General Interest** - Individuals with unique skill sets and or equipment that interacts with "Users" and "Producers." As an example, drone operators who specialize in security services which integrate with Executive Protection Teams.

**9. If I am part of the Technical Committee or Working Group, do I receive credit for my efforts?**

- a. Everyone selected to be on the Technical Committee and or Working Group, who actively participates will have their name and Organization listed in the Standard as a contributor.

**10. How long will this process take?**

- a. This undertaking is the first of its type for the Executive Protection Industry. The entire process could take as long as two years to complete.

**11. Is a Standard different than individual state licensing requirements?**

- a. This Standard will establish the platform for competently, professionally, and ethically providing this specialized

service. However, it has no connection to individual State or Federal licensing requirements yet.

**12. Is this similar to the ASIS Certified Protection Professional Certification (CPP)?**

- a. No, the CPP is a Board Certification that is based on a broad knowledge base from the ASIS Protection of Assets Manual. Those subjects include;
  - i. Security Principals and Practices
  - ii. Business Principles and Practices
  - iii. Investigations
  - iv. Personal Security
  - v. Physical Security
  - vi. Information Security
  - vii. Crisis Management

**13. Will there be a Board Certification for Executive Protection?**

- a. The BEPP will create a Board Certification. The goal is to create a nationally endorsed Board Certification as opposed to a generic, non-validated certificate of attendance, completion, or training.
- b. Individuals would apply for Certification then schedule to take an exam consisting of multiple-choice questions administered by a designated third-party professional proctor.
- c. Upon completing the exam with a minimum passing score would earn their Board Certification in Executive Protection Designation.
- d. The designation would be valid for three years. Individuals would be required to submit documentation of professional development (attending industry-related conferences, workshops, classes, authoring published articles, teaching, etc.) during those three years that would count toward recertification.

**14. If approved, what is the benefit of the Board Certification Designation?**

- a. Increased client confidence in the expertise of the individual hired to protect them;
- b. Assurance that others who achieve the designation have an advanced body of knowledge and experience;
- c. Enables organizations to include the designation as a hiring requirement;
- d. Expanded career opportunities;

- e. Increase potential for positions with higher levels of responsibilities;
- f. Enhanced income;
- g. Possible reduced general liability insurance premiums;
- h. Validated to mentor new individuals joining the Executive Protection industry.
- i. Personal satisfaction of achievement.



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